

# Chapter 10

## Export Licenses and Controls

### **Bureau of Industry and Security (BIS)/U.S. Department of Commerce**

The BIS provides assistance on export licensing requirements through its Office of Exporter Services (OEXS). OEXS interprets Export Administration Regulations (EAR) and provides assistance, such as detailed and up-to-date information on the status of pending license applications; advice on a broad range of export issues, licensing requirements, documentation required for export transactions, and special policy concerns for specific countries; assistance in selecting the appropriate license; and answers to inquiries regarding BIS policy issues and processing time frames.

OEXS counselors can serve as intermediaries and arrange meetings between exporters and BIS licensing officials. OEXS also authorizes emergency processing on export license applications. Cases meeting specific criteria are expedited through the licensing process. These cases are often approved within a few days of receipt of the application. OEXS also provides counseling and training to help defense-dependent firms located throughout the western United States diversify into new commercial and international markets.

The Internet-based Simplified Network Application Process (SNAP) provides a secure environment for the electronic submission of license applications, commodity classification requests, and high-performance computer notices. Once the BIS has received and processed a request to use SNAP, exporters can access the system for tracking purposes within 24 hours, and notification of final action is sent electronically.

**Contact:** BIS Office of Outreach and Educational Services, (202) 482-4811; fax (202) 482-3617; export seminar staff, (202) 482-6031; fax (202) 482-3322; BIS Western Regional Office, (949) 660-0144; fax (949) 660-9347; BIS Northern California Office, (408) 998-7402; fax (408) 998-7470; home page: [www.bis.doc.gov](http://www.bis.doc.gov).

### **Office of Foreign Assets Control (OFAC)/U.S. Department of the Treasury**

The OFAC administers and enforces economic and trade sanctions against targeted foreign countries, terrorists, and international narcotics traffickers and their agents based on U.S. foreign policy and national security goals. OFAC publishes an extensive library of free materials on its Web site to help the international trade community comply with U.S. sanctions. The Web site includes summaries of sanctions programs by country, as well as a booklet entitled *Foreign Assets Control Regulations for Exporters and Importers*. Also available is the “Specially Designated Nationals and Blocked Persons” list of entities and individuals with whom U.S. citizens may not conduct



business and whose property must be blocked if under the control of a U.S. citizen. Users can keep current with OFAC updates through a free subscription e-mail service. All of the information available on the Web site is also available via OFAC's free fax-on-demand service. OFAC also maintains a hotline staffed by compliance officers who are knowledgeable about international trade. They are available Monday through Friday (8:00 a.m. to 7:00 p.m. Eastern Time) to provide guidance on sanctions-related matters.

**Contact:** Compliance Programs Division hotline, 1-800-540-6322; fax (202) 622-2426; 24 hour fax-on-demand service, (202) 622-0077; home page: [www.treas.gov/ofac](http://www.treas.gov/ofac).

### ***Office of Defense Trade Controls (DTC)/U.S. Department of State***

The Office of Defense Trade Controls (DTC) implements the International Traffic in Arms Regulations (ITAR) and the U.S. Munitions List (USML), both of which regulate the export of U.S. defense articles, services, and related technical data. The Arms Licensing Division receives, evaluates, and adjudicates export license applications for items regulated under the ITAR and USML.

**Contact:** Arms Licensing Division, (202) 663-2714 or (202) 663-2700; fax (202) 261-8264; home page: [www.pmdtc.org](http://www.pmdtc.org).

